

THE FILLMORE GROUP

Relational Database Solutions

Platform Re-hosting

Customer: Groupe Promutuel

Industry: Insurance

Groupe Promutuel is a Quebec-based insurance service bureau. As the organization grew they continually added hardware support to their z/VM system. With each system expansion their annual Computer Associates software licensing fees increased. Faced with a major customer expansion that would result in an annual increase of CA fees of \$500K, Groupe Promutuel decided to investigate options.

TFG worked with the Groupe Promutuel staff to move their customer data from the DB2 Server for VSE&VM database to DB2 UDB on an Intel box, running Linux. Groupe Promutuel's applications remain in place on z/VM and access the data using DRDA (Distributed Relational Database Architecture). Benchmark tests run after the DB2 UDB implementation confirm predicted processing efficiency levels; in fact, the customer was amazed at the DB2 UDB on Intel performance.

TFG worked with the customer to develop a migration plan and provided onsite consulting and staff mentoring. Employees and contractors at Groupe Promutuel performed 75% of the work. The entire project was completed in six months at a cost to the customer of less than \$100K. Rather than increasing their CA costs by \$500K, they were able to maintain current fee levels.

